

# What Vendors Need to Know To Provide Project Management Services in South Carolina State Government

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# Agenda

1. Welcome
2. Introductions
3. State Project Management Policy
4. IT Project Status Reporting
5. Project Management Ethics
6. State PM Training and Certification Programs
7. Project Management and Procurement
8. Your Questions



# State Government IT PM Policy

**Chuck Fallaw, PMP**  
**Deputy State CIO**

**Review the *Policy for the Management of  
Technology Projects***

# Our Objectives

- **What is required of the State (CIO and State agencies) in the management of IT Projects**
- **What is required of Vendors in the management of IT Projects**



# State Policy Committee

**Mike Garon, *Department of Revenue***

**Tom Olson, *State Department of Education***

**David Foshee, *Developmental Disabilities  
and Special Needs***

**Doug Harper and Ann Futch, *Department  
of Transportation***

**Steve Flowers, *State Accident Fund***

**Tom Brewer, *USC***

**Camille Brown, *Commission on Higher  
Education***



**Goal: Establish a vision for Project Management in State government that would be broadly accepted, yet detailed enough to be concretely useful.**

# Purpose of State Policy

- Establish the value of using sound project management practices
- Require agencies to adopt and utilize a project management methodology for all IT projects
- Define projects (due to size or complexity) that should be monitored through a shared relationship between the agency and the State PMO



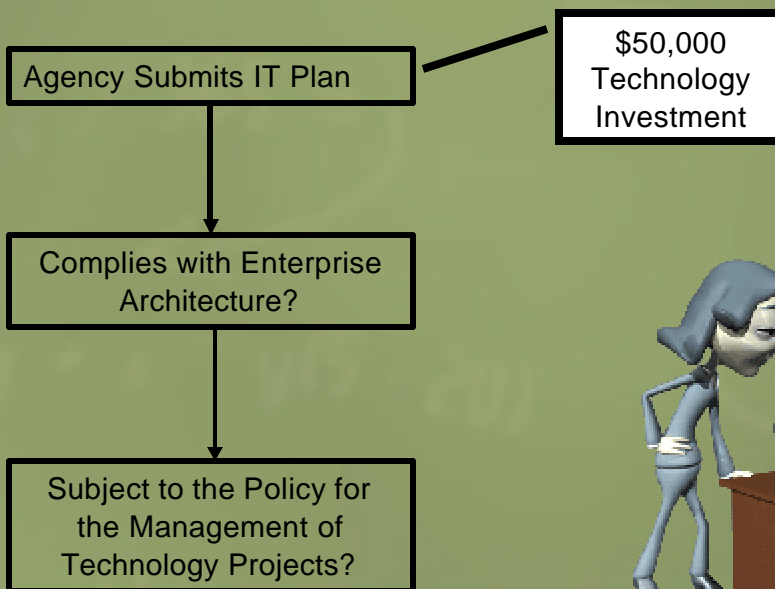
# Definitions

**Project:** a temporary endeavor undertaken to create a new or unique product or service, or a major revision to an existing technology system.

**Cumulative Investment:**  
“Hard” and “soft” dollars that will be incurred by an agency to implement a project from initiation to closure.



# IT Planning Process





# Four Categories of Projects

**Minor Projects (less than \$50,000)**

**Small Projects**

**Major Projects**

**Multi-agency and Enterprise  
Projects**



# Key Point



**Major and Multi-Agency/Enterprise Technology Projects are subject to additional review by the State PMO.**

# Major Technology Projects

**Projects with a cumulative investment in technology of \$1 million or more**

**Projects that meet two or more of the following criteria:**

**Estimated cost exceeds \$400,000**

**Mission critical**

**Duration exceeds twenty-four months**

**High risk (leading edge technology)**

**Have enterprise/multi-agency implications**



# Multi-Agency & Enterprise Projects

## **Multi-agency project:**

**South Carolina  
Business One Stop  
(SCBOS)**

## **Enterprise project:**

**South Carolina  
Enterprise Information  
System (SCEIS)**



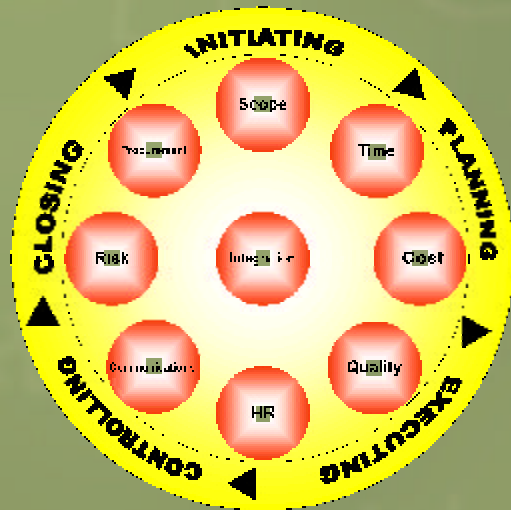
# Key Point



**Agencies can obtain certification to independently manage projects having a cumulative investment in technology up to \$5 million.**

## Major & Multi-Agency/Enterprise Projects

- Must have a project sponsor
- A project manager must be assigned to the project from initiation to closeout
- Project manager must submit “Dashboard” data to State PMO
- Must use a standard project management methodology



# Key Point



**Beginning July 1, 2005,  
project managers  
assigned to Major and  
Multi-agency/Enterprise  
Projects must be  
“certified” under a  
program approved or  
provided by the State  
PMO.**

# Project Management Certification

- **Project Management Certification Programs approved by the State PMO include:**
  - PMP
  - Associate/Senior State Project Management Certification





# Training Committee

**Most of the Methodology  
Committee**

**Jeff Farnham, USC**

**Ken Sumner, Developmental  
Disabilities and Special Needs**

**Dan Sherrill and Todd Anderson,  
Department of Transportation**

**Sandra English, Department of  
Revenue**



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# Key Point



**The State PMO must develop a standard project management methodology by July 1, 2004. Each agency must adopt this or an approved methodology by July 1, 2005.**

# Project Management Methodology

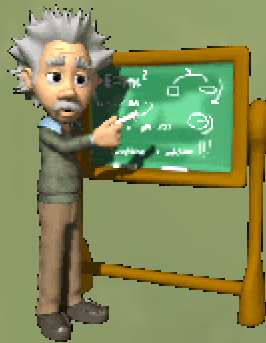
- **Vendors must use State Methodology unless:**
  - Agency has an approved methodology by State PMO
  - Vendor has an approved methodology by State PMO



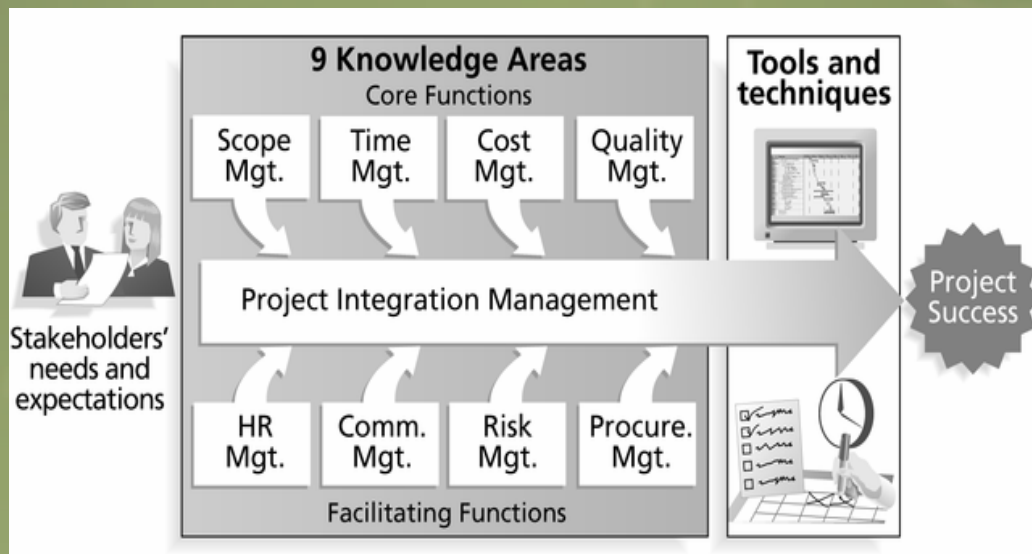
# Project Management Methodology

**Initiation**  
**Planning**  
**Execution**  
**Control**  
**Close-Out**

The State's  
Project  
Management  
Methodology is fully  
aligned with PMI's  
PMBOK.



# Project Management Methodology



# Methodology Committee

**Barbara Bailey, Division of General Services**

**Earl Moore/Mike McKinney, Piedmont Tech**

**Laurah Shealy, SC Education Lottery**

**Rita Anderson, PMP USC**

**William Wingard, CIO**

**Doug Mader, PMP Department of Revenue**

**Gloria Miles, Developmental Disabilities and  
Special Needs**



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# Questions!!!

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